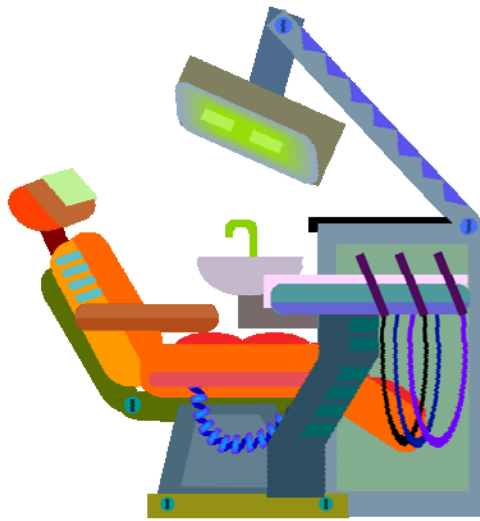


If My Dentist Ran My Practice

It's about Your Client's Total Experience.

A Dental Practice—one of the most efficient business operations.

- 1) A good dentist is surrounded by a great team.
- 2) Everyone is engaged in continuous learning.
- 3) Every function is choreographed.
- 4) There is a sense of mission, values and goals.
- 5) Appointments are controlled through a computer-based scheduling system.
- 6) The practice has a defined rotation process to bring patients to the office.
- 7) Appointments are booked ahead six months.
- 8) A Work Week is 4 to 4 1/2 days.
- 9) Exceptional continual-care—dentists and their staff are trained professionals who provide services to restore, maintain and promote oral health.



What would your dentist suggest that you do to improve the way you run your practice? Can you take a page or two out of the Dental Practice Management Manual to help you work smarter, more profitably and have a better blended life?

The 100 million-dollar financial planning practice is here. How do you build a million-dollar revenue practice? First, you must know it can happen. It is already being done. One thing is for sure; it takes organization!

Individual and group programs available. Group size limited to 5 people. Call or email for more information and pricing.

Call Ed Howat at 651.405.6644 for details or email him at ed@addiewoods.com

If My Dentist Ran My Practice is a program designed to help you compare and contrast your practice with a dental office. It is an opportunity to rethink who you are and what you do. The program is divided into eight sessions. Each session is loaded with activities that will help you tweak your practice and put into play the things that you just haven't done.

Some of the topics that will be covered:

- **The MindScan** - An assessment that will help you understand what you pay attention to and what you don't; It will help you think with more clarity and focus.
- **The Time Mastery Profile** - This tool measures your proficiency in 12 skill areas. You will learn how to get more done in less time.
- **The Three Phases of a Financial Services Practice** - How far along in your development are you? What are some of the things that you can do to move to the next higher level of success?
- **Client Segmentation and your Service Model** - Are your clients happy with you, your communication systems and processes.
- **The 12 Week Year, the Perfect Week and the Daily Five** - Are you doing the right things right at the right time?
- **Team Building** - Role awareness, matching strengths with duties and responsibilities.

Addie Woods Consulting Co.
Helping people do what they know

